

## A. HPE Aruba Incentive for Disposal Program

Within the framework of the HPE Aruba Incentive for Disposal Program End-User Customers qualify when replacing old technology with an eligible new Hewlett Packard Enterprise (HPE) Product (to be found on the web site: [program start page](#)).

This Program applies indistinctly to purchases of eligible HPE Products made direct with HPE or indirectly with HPE resellers.

The chashback refund though, only ensues if the equipment the participant wants to return is directly and verifiably connected to the purchase of the eligible HPE Product.

This is a like-for-like product refresh only. The participant must purchase eligible HPE Products, and replace products of the same category type as the HPE Product to qualify.

The HPE Aruba Incentive for Disposal Program is hereafter referred to as "**Program**".

### Participation in the program is consisting of 4 key steps.

- | The registration for participation, to be completed by the seller of the HPE Products ("**Actor**", followed by
- | the review and approval by HPE and finally, when the registration has been approved, the new products have been delivered,
- | the claim for refund can be finalized by the person or company who had been selected to receive the refund payment ("**Participant**").

### Participants

The Actor determines the beneficiary of the refund payment. Either themselves or the End-User Customer who purchased the eligible HPE Products and returns the Return Products against it.

The person or company receiving the Refund is hereafter referred to as "**Participant**".

The End-User Customer receives the financial benefit of the Program either directly through the payment of the refund or a purchasing discount granted by the Participant which results in an equivalent amount.

### Products

The eligible products sold to the End-User Customer are referred in the following as "**HPE Products**".

Only new HPE products are eligible to take part in the program. Demonstration products as well as remarketing or used products are excluded from the program.

The used products which are replaced by the HPE Products, are referred as "**Return Products**".

The Return Products must have been legally owned by the End-User Customer for at least 6 months.

The Program is valid in respect of HPE Products sold within the program period by either directly HPE or an HPE Reseller to the End-User Customer.

The list of eligible products can be found on the [Eligible HPE products](#).

### Refund Calculation

The calculation of refund amount is based on points assigned to the products.

For HPE Products and Return Products in the category Switching, Routing and Wireless Access Controller, points are equal to the number of functioning networking ports in each product.

For Transceivers 1 point is assigned per product, for DAC cables 2 points.

For HPE Products and Return Products in the Wireless Access Points and Access Controllers categories, points refer to the quantity of products.

To attain the maximum refund for each Return Product, the points for the corresponding HPE Products must be equal to or greater than the points assigned to the Return Product.

Return Products with points greater than the points assigned to corresponding HPE Product(s) will be accepted for being collected. However, no payment will exceed the maximum refund amount assigned to the corresponding HPE Products.

Return Products that qualify for fewer points than those assigned to the corresponding HPE Product(s) will qualify for a pro rata refund amount.

**Promoter (referred to herein as 'HPE'):**

**Hewlett-Packard Egypt Ltd.**

Smart Village, KM 28 Cairo/Alexandria Desert Road  
Building 2401 - 2nd Floor  
12577 Giza; Egypt

**Paying Entity:**

**Hewlett-Packard International Sarl**

Route du Nant d'Avril 150 (1st Floor)  
CH-1217 Meyrin/Geneva  
Switzerland

**B. Program rules and requirements**

The Program is valid in Egypt.

The trade-in agreement between HPE and the Participant is achieved through the acceptance of the terms and conditions in course of the claim process on the [program start page](#).

HPE products purchased in another country than the participant registered to the program are not authorized for participation.

When applicable, the Actor must supply the OPG number or the discount rate of the special pricing conditions granted for the HPE Product purchase against which the Incentive for Disposal is being requested. HPE reserves the rights to turn down the request, or alternatively offer a different incentive value for the Return Product based on the review of the total transaction.

**If the Actor is Participant**

A Transfer of Ownership document (available under [Transfer of Ownership document](#)), is mandatory agreement between End-User Customer and the Participant in order to certify the paragraphs below.

- A. With the acceptance of the participation agreement, the Participant warrants to hold legal title to the Return Product(s), the Return Product(s) are free of liens or security interest, the ownership is not subject to the rights of third parties and the Participant has the legal right to transfer the Return Product(s) to Recycling.
- B. The Participant warrants that the Return Product(s) are free of any restrictions or encumbrances, including third party software which may not be transferred or for which royalties are due.

## If the End-User Customer is Participant

- A. With the acceptance of the participation agreement, the Participant warrants to hold legal title to the Return Product(s), the Return Product(s) are free of liens or security interest, the ownership is not subject to the rights of third parties and the Participant has the legal right to transfer the Return Product(s) to Recycling.
- B. The Participant warrants that the Return Product(s) are free of any restrictions or encumbrances, including third party software which may not be transferred or for which royalties are due.

The refund values as indicated by HPE only apply for Return Products that are handed over complete, in working condition and with all accessories belonging to it. [Packing instructions](#) available on the program start page must be followed.

The Participant will be solely responsible for removing all sensitive data before handing over Return Products for recycling, and HPE shall not be responsible for maintaining the confidentiality or privacy of any sensitive data that remains on such component.

Return Product(s) must not be contaminated with biological, chemical or radioactive materials.

To carry out the collection and transfer to the recycling facility, the Return Product(s) must be located within the country the Participant registered with the Program.

Applications for collection from offshore locations cannot be accepted.

The ownership of the Return Product(s) will reside with the Participant upon handover of the Return Product to the designated recycling facility.

The Return Product(s) must match the details provided during the registration process. If they do not match, HPE reserves the right not to pay any refund or to debit the difference in refund value between the stated and actually received Return Product when the refund value of the incorrect product is less.

## C. Program Steps and Timing

The Participant can register, obtain information about the program and request a trade-in offer on the [program start page](#).

Approved registrations must be converted to a claim and submitted online, within 30 days after date of sale to the End-User customer.

The date of the invoice to End-User Customer shall be considered as the date of sale.

The invoice must contain the following information:

- | Name and address of the End-User Customer
- | Name and address of the Seller, in accordance with the letterhead
- | Model and serial number of the HPE Product.

The mandatory proof of sale documents must be uploaded during completion of the Incentive for Disposal Request on [program start page](#).

When the Actor is Participant in addition the completed Transfer Of Ownership document (available under

[Transfer of Ownership document](#)), indicating all Return Products subject to the claim, signed by the End-Customer has to be provided.

Uploaded documents are exclusively used for validation of eligibility to participate in this Program. The information will not be shared with any other processes and function outside the Program.

Participants who did not provide HPE with all mandatory information will be notified via email and offered the opportunity to provide the missing items within 7 calendar days. If the Participant still fails to comply with the terms and conditions, the request will be rejected.

Collections are carried out for full lots of Return Products. If Return Products are to collect at different locations, or there are multiple collections at different dates, individual requests must be raised by date and/or collection site. Please contact [trade-in@tps.mail.hpe.com](mailto:trade-in@tps.mail.hpe.com) for support in such cases.

On the agreed date, HPE will dispatch a carrier to the address the Participant advised during registration. If it is not possible for said carrier to come on the agreed date, carrier will contact the Participant to agree a new date.

For preparation of the Return Products for collection the [Packing instructions](#) must be followed.

If the Participant does not adhere to the packaging instructions, or if the Return Product is not provided at the agreed time and the carrier has to carry out a new collection through fault of the Participant, HPE reserves the right to deduct a sum appropriate to the costs incurred.

The shipping label provided with the registration must be attached to the outside of the box and should remain accessible easily, even when boxes are stacked on a pallet. It is recommended to secure the label with transparent shipping tape from being ripped off the box.

If a Return Product other than that stated in the web registration has been returned to the Recycling Center, HPE is entitled to charge the participant the incurred costs for the return.

The period between acceptance of the request and the readiness for collection of the Return Product(s) must not exceed 60 calendar days.

The refund value is paid by HPE to the Participant. The payment will be made by electronic bank transfer within 45 days after collection of the Return Products.

Payment can only be made to a bank account within the country where the Participant registered with the Program.

For questions regarding the program or the status of your claim, please email: [trade-in@tps.mail.hpe.com](mailto:trade-in@tps.mail.hpe.com).

Alternatively, for claim status lookup, please check the URL available with the Confirmation email.

## **D. Disclaimers**

By completing the registration process Participants confirm acceptance of these terms and conditions.

HPE reserves the right to disqualify incomplete, altered or illegible claims.

Participants proved to have entered fraudulent claims will be excluded. HPE reserves the right to take legal action.

In addition to the invoice for the purchased HPE Product, HPE reserves the right to request from the reseller/End-User Customer further evidence of purchase and/or ownership (e.g. photo of the serial number label, barcodes,...)

HPE reserves the right to audit all requests to ensure that the terms and conditions of this Program have been met and to request additional information regarding any and all claims and supporting documents.

In the event of incorrect payments made by HPE the Participant shall repay any such incorrect payment not later than days after receipt of written notice from HPE.

The Participant agrees to hold HPE free from the responsibility of any liability, claims, damages and tax liabilities that might arise in such circumstances.

HPE is not responsible or liable for any technical, hardware, software, server, website, or other failures or damage of any kind to the extent that this prevents the Participant from or otherwise obstructs him/her in participating in the Program.

HPE shall not be liable for any loss, damage or injury of any nature howsoever caused to Participants pursuant to this Program. However, nothing in these terms shall act so as to exclude or restrict HPE's liability for death or personal injury of Participants proven to be caused by HPE's negligence.

HPE reserves the right to amend the terms of this Program at any time without notice.

HPE may cancel this Program where required to do so for legal or commercial reasons arising from applicable laws.

The payment will be made upon HPE's satisfaction that the Participant has fully complied with these terms and conditions and the associated instructions.

The decisions of HPE in respect of any and all aspects of the Program will be final and binding.

This Program is subject to the laws of the country the Participant registered to the program. In case of dispute, the courts of the locale of the Promoter will have jurisdiction.

If an HPE Product is returned (thus revoking the sales contract) no claim may be made for refund. In case refund has already been paid, it must be fully paid back.

Refund amounts calculated in accordance with the Program Terms are exclusive of VAT.

Where the payment constitutes a taxable benefit, all tax liability lies with the Participant.